



Eltanjo-Melbry

VETERAN-OWNED FOOD BROKERAGE

UEI: RVBFJCFSNCA2
CAGE CODE: 18YV3

Brian Letellier

Co-Founder

Phone

+1 (703) 463-1943

Email

brian.j.letellier@gmail.com

Jim Nicopoulos

Co-Founder

Phone

+1 (571) 722 - 4019

Email

jimnicopoulos@aol.com

Service Area

Nationwide

NAICS CODES

424490

Other Grocery & Related
Products Merchant Wholesalers

424410

Packaged Foods Merchant
Wholesalers

311999

All Other Misc. Food
Manufacturing

493110

General Warehousing and
Storage

541614

Process, Physical Distribution, &
Logistics Consulting

COMPANY OVERVIEW

Eltanjo-Melbry LLC is a Service-Disabled Veteran-Owned Small Business (SDVOSB) founded by a retired U.S. Army veteran with 33 years of active duty service. The company specializes in the sourcing and brokerage of specialty pre-packaged frozen food products for U.S. Government and military institutional dining environments. With a vendor network in place and fulfillment capabilities ready upon contract award, Eltanjo-Melbry is positioned to support military installations, federal facilities, and prime contractor teaming arrangements across all branches of the U.S. Armed Forces — both CONUS and OCONUS.

CORE COMPETENCIES

- Specialty pre-packaged frozen food product sourcing and supply
- Government food brokerage — federal, military, and institutional
- Military installation food service support, CONUS and OCONUS
- Department of War food supply chain coordination
- Subcontracting and teaming partnerships with established prime contractors
- Vendor coordination and fulfillment management upon contract award
- Nationwide distribution support across all U.S. military branches

DIFFERENTIATORS

- 33 years of U.S. Army service — firsthand understanding of military institutional food service needs
- Specialty product line not available through standard government distribution channels
- Pre-packaged, frozen format designed for institutional food service — no specialized equipment required
- Vendor relationships in place and ready to fulfill upon contract award
- Pursuing teaming and subcontracting partnerships to build past performance

